

MAG Regional Community Wide Area Network Study
Proposers Conference
November 14, 2000 - 11:00 a.m.

Questions & Answers

1. Is there a strict timeline for this project?
 - A. Yes. The RFP specifies a 12 month time frame. The contractor should determine the phasing of the project and take into account committee meetings and review and input by member agencies.
2. Will there be a single point of contact at MAG for coordinating communication with the member agencies?
 - A. Yes. MAG will provide the contractor with an initial contact list. The contractor would then be expected to make contacts, set up interviews and identify other contacts as necessary to ensure the successful completion of the project.
3. Does a Women Owned Business Enterprise (WBE) also qualify as a Disadvantaged Business Enterprise (DBE)

It may qualify if it is included on either the City of Phoenix or ADOT's list of DBEs.
3. What is the scope of the project? Who are the member agency contacts and other contacts that we need to consult with?
 - A. You can find a list of member agencies on the MAG Website. As far as other contacts, the RFP identifies some, but we would expect the contractor to advise us on those and other contacts who would be beneficial to collaborate with during the course of the study.
4. Would MAG consider a creative solution to the WAN issue too broad and determine the proposal to be nonresponsive? Should there be a two step process? First an RFQ and then an RFP.
 - A. A proposal is only non-responsive if it does not address a requirement in the Request for Proposals. We encourage creative approaches. An evaluation of the approach is one of the items to be considered by the proposer review group.
5. Page 16 of the Proposal indicates that the selected contractor may be required to comply with certain insurance requirements including professional liability insurance? Is it a requirement of this contract to have professional liability insurance?
 - A. It is a general policy of MAG that professional liability insurance is required for projects such as these. If the desired contractor did not have liability insurance, there would have

to be ample justification provided that such liability insurance would not be warranted for this type of project. The final decision rests with the Executive Director of MAG.

6. On page 16 of the proposal item 7b makes reference to doing work for MAG or its member agencies as a potential conflict of interest. If a contractor has done work for MAG member agencies would that be viewed as a conflict of interest?
 - A. Doing work for a member agency does not necessarily constitute a conflict of interest, although we examine potential conflicts on a case by case basis. We want to avoid a situation where a contractor's association with another party unduly influences a recommendation.
7. Will you provide another Request for Proposals based on the results of this study?
 - A. We would probably do that. It is important to emphasize that the successful proposer hired to undertake this study, would not be eligible to bid on the implementation of the Regional Community WAN .
8. Would you want the consultant that undertook the WAN study to also help evaluate the Requests for Proposals for the Phase II Implementation Study.
 - A. This is an option that MAG might consider
9. Could a contractor who worked on the study provide oversight of the engineers during the WAN implementation phase?
 - A. MAG would not consider a proposal including an individual who worked on the Regional Community WAN study, even if it were to provide project oversight and ensure the proper implementation of the recommendations.
10. Page 2 of the Request for Proposals refers to MAG's regional activities. Can you prioritize MAG's interests?
 - A. Transportation, environmental, regional development and social services are highly interrelated and it is not possible to prioritize them. Most of the funding to support MAG programs comes from transportation funds.

It was noted that MAG wants to this study to look at the the linkage of transportation centers and to examine ways to reduce network costs associated with the MAG Videoconferencing System.

11. Can you give some idea of the magnitude of the project? Gilbert has a small municipal complex. Should we be looking at connecting all their buildings?
 - A. We are looking to the contractor to provide guidance on the extent to which we should

attempt to link our partners.

12. Do you have any information to share on the Touch America Program.

This program is not related to the MAG WAN study and we don't have any information to share on it.

13. How will the questions and answers from this Proposers Conference be disseminated and how to we go about asking additional questions?

The minutes of the question and answer session of the Proposers Conference will be posted on our Website sometime Friday, November 17, 2000. Subsequent questions should be forwarded by e-mail to hwolfe@mag.maricopa.gov; by fax to WAN Project Manager (602) 254-6490; or by mailing correspondence to]
WAN Project Manager, 302 North 1st Avenue, Suite 300, Phoenix, AZ 85003.